



THAI DUONG CAPITAL

**THAI DUONG CAPITAL
MANAGEMENT INC. (TDC)**

ABOUT US:



Overview

Thai Duong Capital Management Inc (TDC) is an equity manager providing investment management, wealth management and other financial services in Vietnam to institutions and individuals.

Our close collaboration with institutional investors, brokers, banks and individuals provides us with the advantages to offer special insights into the development and management of investment portfolios.

We have developed a personalized, responsive approach to meeting our clients' needs through the power of knowledge, integrity, creativity and innovation.

Investment Approach

Our approach is to offer each client a unique solution based on a well-defined strategy. TDC value philosophy is a disciplined combination of proprietary investment technology and traditional fundamental research that seeks to identify the most undervalued companies in Vietnam.

Company advantages

Integrity and Privacy: We maintain the highest standards of confidentiality and integrity in all matters involving clients and associates of our firm. Our independent status removes any possibility of conflicts of interest. Our corporate structure is designed to benefit our clients. Our strong belief in a "client partnership" and a commitment to integrity and professionalism have been the keys to our success over the last decade.

Network of Professionals: We have relationships with financial, tax, and legal professionals to craft the best possible financial and estate plan recommendations for our clients. We also work closely with clients' existing advisors to achieve these goals.



OUR TEAM:

MA Ta Kim Hung (Mr.) – Co-founder – Chairman of TDC.

Mr. Hung is co-founder and Chairman of Eden Group and Eden Real Ltd. With more than 20 years of work experience in service sector, Mr. Hung is known as a pioneer who has brought new services to Vietnam such as Minilab, Karaoke, Discotheque, Water Park and Money Transfer Service. His broad business knowledge, wisdom, and common-sense approach make him an invaluable member of our team.

MA Cao Duy Dong (Mr.) – Co-founder – Managing Director – CIO

Mr. Dong has 15 experience years in investment industry. His research and practice cover rural credit market, capital market, private equity and asset management. He was formerly the first CEO of PVFC Capital - an affiliate of Petro Vietnam Finance Corporation specializing in fund management. Prior to that Dong was PVFC's Deputy Director in charge of investment and private equity. He joined State Securities Committee (SSC) as the Deputy Manager of Registration-Custody and Settlement Department in 1998. After that Dong was the Vice Director of Ho Chi Minh City Securities Company for years. He received his BA with honors in University of Economics of HCMC and his MA in Development Economics from ISS (Netherlands).

Dr. Nguyen Van Phuc (Mr.) – Board Advisor

Mr. Phuc is Vice Rector of HCMC Open University. He currently was Senior Analyst of Thanh Viet Fund Management. Prior to that he served as Deputy Head of Department of Development Studies at the Institute for Economic Research in Ho Chi Minh City, mainly in charge of resolving macroeconomic issues of Ho Chi Minh City and Vietnam. He also worked as a research fellow at Asian Development Bank at Manila, the Philippines in 2001. Phuc has solid Vietnam local knowledge and expertise in macroeconomics and many industry sectors and especially real estate investment in Vietnam. Phuc also participated in teaching at Fulbright Economics Teaching Program and Vietnam–Netherlands MA Program in Economic Development. Dr. Nguyen Van Phuc graduated with a BA from the University of Foreign Trade, an MA in Economic Development in 1997, and PhD in Economic Development in 2006 at the ISS in the Hague – Netherlands.

Corporate Relationship Network



EDEN GROUP

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Vietnam National Tobacco Corporation



Sacombank Securities Company (Sacombank-SBS)

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PRODUCT & SERVICES:

Investment Management services

◆ **Discretionary Portfolio Management:**

After reaching mutual agreement on investment guidelines, TDC is retained by the client as the full time specialist with the fiduciary responsibility to make all of the day to day portfolio investment decisions without calling upon the client to preapprove those decisions. TDC provides the client with monthly transaction accounting reports and quarterly management reports to allow oversight. TDC typically meets with discretionary portfolio management clients 1-2 times each year



◆ **Nondiscretionary Portfolio Management:**

For those clients who wish to draw upon the resources and advice of an expert in the field , TDC offers on going nondiscretionary portfolio management. TDC assist the client in identifying an investment strategy and then implementing that strategy. All of portfolio investment decisions should be preapproved by the client before they are realized. A "Placement Report" to provide documentation for the client is provided within approximately 30 days after each calendar quarter in which an investment program is carried out by the client.

Fund Management services

- ◆ Collective Pooled Fund
- ◆ Public Fund
- ◆ Security Investment Corporation
- ◆ Foreign-owned fund



Other services

- ◆ Research
- ◆ Corporate finance



CONTACT US:



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